

1. What is the Economic Man?
2. What's the difference between economics and behavioral economics?
3. Who are Tversky and Kahneman?
4. What were their findings?
5. When did behavioral economics become popular? Why do you think it became popular?
6. How does society balance those who are behaving irrationally?
7. What is behavioral economics the offspring of?
8. What do humans do to the future value-wise?
9. How did Odysseus overcome this?
10. What is Neuroeconomics?
11. How does our brain impact how we view our future, especially the limbic system?
12. How does the limbic system and the analytic system fight over the decisions we make?
13. When do people really want to be prudent?
14. What does SEED an acronym for? What did this concept do?
15. When are most behaviors driven? Are they well-thought out?
16. What is an economist's definition of hatred?
17. Why would Person B not take an unfair deal when splitting \$10?
18. What did Josef Goebbels say about hatred?
19. How did rich whites retain control in the South in the 1880s and 1890s?
20. What can economists do with human tendencies?
21. How are people successfully persuaded into thinking something morally wrong?
22. What is the Prisoner's Dilemma?
23. How does nature play a role when thinking about the different trust and betrayal games?

24. What is a market?

25. What is the Zero Sum Game?

26. How does biology play a role in the world we live in?